

RRHA OF TEXAS



JULY 17-19, 2018 🌊 **CORPUS CHRISTI**

Omni Corpus Christi Hotel
900 North Shoreline Boulevard
Corpus Christi, Texas 78401
361.887.1600

REGISTRATION INFORMATION

RRHA's 40th Annual Convention and Trade Show will be held July 17-19, 2018 at the Omni Corpus Christi Hotel, 900 North Shoreline Boulevard, Corpus Christi, Texas 78401. Telephone numbers are direct: 361.887.1600, Omni Reservations Toll Free Number: 800-843.6664, or

<https://www.omnihotels.com/hotels/corpus-christi/meetings/rrha-annual-conference-2018> -- group code: 14500813947

- **Guest Room** | \$142 (single or double) Group room rate honored 2 days pre and post – *based on availability*
- **Parking** | Self-parking - \$5.00 daily Valet - \$22.00 daily
- **Internet** | Complimentary wireless internet access in guest rooms and lobby space

REGISTRATION POLICIES

Your 2018 dues must be paid to enroll at the member rate. If your Project is not a current member of Rural Rental Housing Association of Texas and you are not an Associate member, please enroll at the non-member rate. Your registration fee must be received by **June 23, 2018** to take advantage of the early registration rate. After **June 23rd**, you must pay the full fee. All registration forms must be accompanied by payment in full, or approved billing. RRHA of Texas accepts MasterCard, Visa, and American Express for payment of services and products.

HOTEL ACCOMMODATIONS

Reservations must be made directly with the Omni Corpus Christi Hotel by **June 23rd** directly at 361.887.1600, toll free at 800.843.6664, <https://www.omnihotels.com/hotels/corpus-christi/meetings/rrha-annual-conference-2018> -- group code: 14500813947, or for *anyone needing to book more than 10 rooms*, you may call Ms. Amanda Campbell at 361.886.3558. To receive the special room rate, \$142 for single or double occupancy, you must be enrolled in RRHA's convention and trade show. After **June 23rd**, reservations will be accepted on a space available basis and prices may vary. Changes and cancellations should also be made directly with the hotel. Hotel will extend the discounted group rate 2 days pre and 2 days post, based on hotel availability.

REGISTRATION HOURS

Pre-registered attendees may pick up their packets from 3:30 p.m. to 5:30 p.m. on Tuesday, July 17th. You may enroll on-site during convention hours. The registration/information desk will typically be open beginning at 7:30 a.m. during the convention.

SPOUSE/CHILDREN'S PROGRAM

No formal spouse or children's programs are planned. To participate in convention activities, spouse/children must be enrolled at the appropriate rate. A parent or guardian must accompany children at all times for RRHA events.

EXHIBITORS

Booths are available at a cost of **\$475** for RRHA of Texas members and **\$595** for non-members for the entire trade show. Each exhibitor is provided one full registration with the purchase of a booth. Full registration includes seminars, refreshment breaks, trade show, lunches, dinners, and other networking events. If a second, or any additional person in the booth, wants a full registration to all planned activities, the price will be \$300; otherwise, individual event tickets can be purchased. Set-up personnel may gain entrance to the exhibition area beginning at 3:00 p.m. on Tuesday, July 17th, and breakdown must be completed by 5:00 p.m. on Thursday. Accommodations for only two representatives are provided at each booth.

GENERAL INFORMATION, *CONTINUED*

ATTIRE

Obviously, we want to dress appropriately for each event. Attire is casual throughout the convention; therefore, no ties or formal wear are required. Casual business wear is suitable for convention activities within the hotel, including training sessions. You may choose to dress even more casual and comfortable for special events and activities outside the hotel.

BADGE IDENTIFICATION

Your name badge is your official passport to all on-premise convention activities and trade show and should be worn to all events.

PRIZE DRAWINGS

Prize drawings for paid registrants will be conducted as shown on the agenda. Your name tag will be used for prize drawings and you must be present and show your badge to be eligible as a prize winner. Door prize winners will not be eligible for subsequent door prize drawings; however, all winners will be returned to the drawing box for the grand finale drawings.

BACK BY POPULAR DEMAND ... we will be raffling off numerous really nice gift baskets – Tickets: \$1 each or 6 for \$5. Raffle to be held on Thursday afternoon/evening.

SPECIAL NEEDS

If any attendee needs accommodations such as additional space for a wheelchair at a seminar table, a reserved seat or other assistance for those with physical, hearing or visual disabilities in order to participate in any convention activity, please talk to an RRHA of Texas staff person at the registration/information desk. Every effort will be made to accommodate your needs.

SPONSORSHIP AND DOOR PRIZE INFORMATION

Call RRHA at 254.778.6111 for more information about sponsoring a function or donating a door prize.

SPECIAL EVENTS

WELCOME & OPENING SESSION | WEDNESDAY MORNING

President Beverly Banks will open the meeting with a special welcome to all convention attendees and give her "State of the Association" address. The winners of the RRHA of Texas "Site Manager of the Year" awards will be announced and honored at this time.

LUNCH & GENERAL MEMBERSHIP MEETING | WEDNESDAY NOON

President Beverly Banks will recognize the recipients of the RRHA of Texas Certified Rural Housing Manager awards.

WEDNESDAY NIGHT | TO BE DETERMINED

NETWORKING HOUR | REFRESHMENTS | RAFFLE | DOOR PRIZES | THURSDAY NIGHT

Following our last session of the convention, we will gather to enjoy refreshments, basket raffles, and door prizes.

THURSDAY NIGHT | TO BE DETERMINED

ACTIVITIES

SKEET | TRAP SHOOT | TUESDAY MORNING



The Ed Ipser Memorial Skeet Shoot continues to grow each and every year. This 14th Annual event is being held at the Corpus Christi Pistol and Rifle Club. We vow to create an atmosphere of healthy competition and meaningful fellowship within our shooters. So check your ego at the door - fill your pockets with shells - and come join the fun! All skill levels are welcome. **\$75 PER PERSON**

GOLF SCRAMBLE | TUESDAY MORNING



Our golf scramble continues to be a popular pre-convention event. Come ready for a good time and join your RRHA friends for our 20th Annual Neal "Dirty Sox" Johnson Golf Classic at NorthShore Country Club. Our Championship links style course features golfing along the shores of Corpus Christi Bay. **\$125 PER PERSON**

SUNRISE STROLLIN' AND STRUTTIN' (aka Fun Run | Walk) | THURSDAY MORNING



Ahh, the fresh sea air! Meet in the Hotel lobby and join us for a scavenger hunt – stroller's vs. strutter's. This game will be a fun social activity for anyone. The hunt will be an effective way to get players to explore the people and places in Corpus Christi. The game also helps everyone to get moving and burn off some energy. Come join the fun for the "health" of it. **NEW THIS YEAR ... You must participate in this activity to receive a complimentary Fun Run t-shirt. FREE**

EDUCATIONAL SEMINARS

[PROJECT SITE MANAGERS]

- FILING EVICTIONS EFFECTIVELY and COMMON MISTAKES TO AVOID
- WHAT YOUR NEWLY APPROVED RD LEASE REALLY SAYS
- MAINTENANCE MANAGEMENT: PRIORITIZING MAINTENANCE, MAINTENANCE on a DIME, LANDSCAPING
- CONFLICT RESOLUTION – EFFECTIVELY COMMUNICATING, DEALING with NEGATIVITY
- MARKETING
- SAFETY, SECURITY and DRUG AWARENESS
- INTERVIEWING SKILLS: PROSPECTIVE TENANTS
- RD COMPLIANCE
- TRUE COLORS

[MID-MGMT. | SR. SUPERVISOR | SMALL OWNERS]

- EMPLOYEE ISSUES
- FAIR HOUSING COMPLAINTS
- SOUTHWEST HOUSING COMPLIANCE CORP.

[OWNERS, DEVELOPERS]

- TRANSFER APPLICATION DISCUSSION
- CNA's, PLANS & SPECS
- DISCUSSION WITH 538 LENDERS, SYNDICATORS, RD AND TDHCA
- 4% LIHTC/BOND PORTFOLIO REHABS
- HOW TO DO A REHAB WITHOUT TAX CREDITS
- TDHCA – MULTIFAMILY DIRECT LOAN PROGRAM (HOME & NHTF)
- RD MFH – PRESERVATION VS. EXIT STRATEGIES: SHOULD I STAY OR SHOULD I GO?

RURAL RENTAL HOUSING ASSOCIATION OF TEXAS, INC.

40TH ANNUAL CONVENTION & TRADE SHOW

OMNI CORPUS CHRISTI HOTEL | 900 NORTH SHORELINE BLVD. | CORPUS CHRISTI, TEXAS 78401 | 361.887.1600

JULY 17-19, 2018

PRELIMINARY AGENDA

Site Mgr. Project Site Managers
Sr. Mgmt. Senior Supervisors | Mid-Management | Small Owners
Own/Dev. Owners | Developers

TUESDAY, JULY 17, 2018

10:00 a.m. SKEET SHOOT | Corpus Christi Pistol & Rifle Club
10:00 a.m. GOLF – TEE-OFF | NorthShore Country Club
3:30 p.m. – 5:30 p.m. REGISTRATION
DINNER ON YOUR OWN

WEDNESDAY, JULY 18, 2018

7:30 a.m. - 5:00 p.m. REGISTRATION
8:00 a.m. - 11:00 a.m. EXHIBITOR SETUP
8:30 a.m. - 9:00 a.m. GRAB 'N GO BREAKFAST
9:00 a.m. - 9:50 a.m. WELCOME & OPENING SESSION (Site Manager of the Year Awards)
9:50 a.m. - 10:05 a.m. REFRESHMENT BREAK
Sr. Mgmt. 10:05 a.m. – 10:55 a.m. EMPLOYEE ISSUES
Site Mgr. 10:05 a.m. – 10:55 a.m. MAINTENANCE MANAGEMENT
Own/Dev. 10:05 a.m. - 10:55 a.m. TRANSFER APPLICATION PROCESS
10:55 a.m. – 11:10 a.m. BREAK
Site Mgr. 11:10 a.m. – 12:00 noon SAFETY, SECURITY & DRUG AWARENESS
Own/Dev. 11:10 a.m. - 12:00 noon CNA'S, PLANS & SPECS
12:00 noon - 1:30 p.m. LUNCH (Certified Rural Housing Manager Awards)
Site Mgr. 1:30 p.m. - 2:20 p.m. FILING EVICTIONS EFFECTIVELY
Own/Dev. 1:30 p.m. - 2:20 p.m. 4% LIHTC/BOND PORTFOLIO REHABS
2:20 p.m. - 2:35 p.m. BREAK
Site Mgr. 2:35 p.m. – 3:25 p.m. MARKETING ON A DIME
Own/Dev. 2:35 p.m. – 4:45 p.m. HOSPITALITY with VENDORS **[SPECIAL INVITATION ONLY]**
Sr. Mgmt.
3:25 p.m. – 3:40 p.m. BREAK
Site Mgr. 3:40 p.m. – 4:30 p.m. WHAT YOUR LEASE REALLY SAYS | NEWLY APPROVED RD LEASE
6:00 p.m. NETWORKING
6:30 p.m. DINNER
7:30 p.m. ENTERTAINMENT

THURSDAY, JULY 19, 2018

	7:00 a.m.	FUN RUN/WALK
	8:00 a.m. - 3:00 p.m.	REGISTRATION
	8:00 a.m. - 8:45 a.m.	GRAB 'n GO BREAKFAST
Sr. Mgmt.	9:00 a.m. - 9:50 a.m.	FAIR HOUSING COMPLAINTS
Site Mgr.	9:00 a.m. - 9:50 a.m.	CONFLICT RESOLUTION
Own/Dev.	9:00 a.m. - 9:50 a.m.	RD MFH: PRESERVATION VS. EXIT STRATEGIES - SHOULD I STAY OR SHOULD I GO?
	9:50 a.m. - 10:05 a.m.	BREAK
Site Mgr.	10:05 a.m. - 10:55 a.m.	RD COMPLIANCE
Own/Dev.	10:05 a.m. - 10:55 a.m.	HOW TO DO A REHAB WITHOUT TAX CREDITS
		1) 538 Loan
		2) RD Loan Deferral
		3) CNA & Reserve Increase
	10:55 a.m. - 11:10 a.m.	BREAK
Site Mgr.	11:10 a.m. - 12:00 noon	INTERVIEWING SKILLS: PROSPECTIVE TENANTS
Own/Dev.	11:10 a.m. - 12:00 noon	TDHCA - MF DIRECT LOAN PROGRAM (HOME & NHTF)
	12:00 noon - 1:15p.m.	LUNCH (general membership)
		RRHA OF TEXAS BOARD OF DIRECTORS MEETING & LUNCH
SHCC	1:30 p.m. - 2:30 p.m.	SOUTHWEST HOUSING COMPLIANCE CORPORATION
Site Mgr.	1:30 p.m. - 2:20 p.m.	INTRODUCTION TO TRUE COLORS
Own/Dev.	1:30 p.m. - 2:20 p.m.	DISCUSSION WITH 538 LENDERS & SYNDICATORS
	2:20 p.m. - 2:35 p.m.	BREAK
Site Mgr.	2:35 p.m. - 4:30 p.m.	TRUE COLORS
	5:30 p.m.	NETWORKING
	6:30 p.m.	DINNER
	7:00 p.m.	ENTERTAINMENT

CONCLUSION OF RRHA OF TEXAS' CONVENTION and TRADE SHOW

PLEASE NOTE THAT SOME TOPICS AND CONTENT ARE SUBJECT TO CHANGE